

VILLAGE OF GLENCOE
GOLF ADVISORY COMMITTEE

August 15, 2016

7:00 p.m.

Village of Glencoe
675 Village Court
Glencoe, IL, 60022

A G E N D A

The Village of Glencoe is subject to the requirements of the Americans with Disabilities Act of 1990. Individuals with disabilities who plan to attend this meeting and who require certain accommodations in order to allow them to observe and/or participate in this meeting, or who have questions regarding the accessibility of the meeting or the facilities, are requested to contact the Village of Glencoe at least 72 hours in advance of the meeting at (847) 835-4114, or please contact the Illinois Relay Center at (800) 526-0844, to allow the Village of Glencoe to make reasonable accommodations for those persons.

1. CALL TO ORDER AND ROLL CALL
Dale Thomas, Chairman
Jim Hirsch
Eva Levy
Mitch Melamed
Ron Schmidt
Scott Shore
2. APPROVAL OF JULY 2016 MEETING MINUTES
3. PUBLIC COMMENT TIME
4. MANAGER'S MONTHLY REPORT
 - JULY 2016 SUMMARY REPORT
5. OTHER BUSINESS
6. ADJOURNMENT

VILLAGE OF GLENCOE
GOLF ADVISORY COMMITTEE
Meeting Minutes
July 18, 2016

1. CALL TO ORDER AND ROLL CALL

The Golf Advisory Committee was called to order at 7:00 p.m. at the Glencoe Golf Club. The following members were present:

Dale Thomas, Chairman
Jim Hirsch
Eva Levy
Mitch Melamed
Scott Shore

Committee member Ron Schmidt and was absent.

2. APPROVAL OF THE 2016 JUNE MINUTES

The June Golf Advisory Committee meeting minutes were approved as written.

3. PUBLIC COMMENT TIME

- None

4. MANAGERS MONTHLY REPORT

- Stella reviewed the June monthly reports and financial statement.
- The weather in June allowed for the power carts to go out every day which resulted in the budgeted revenues to be exceeded by \$6,000.
- The junior golf camp was discussed. The first two weeks of camp had great participation.
- The budgeted numbers for temporary payroll are incorrect on the financial report and will be corrected in July.
- The decline in the outing business was discussed as well as the condition of our existing clubhouse.
- The upcoming Drive, Chip and Putt competition was discussed.

5. OTHER BUSINESS

- The range was discussed and the issues that we are having with the lack of netting. It was recommended that research be done to possibly adjust the range tee line and add landscaping to address the disapproval of the neighbors to netting.
- It was recommended that pictures of the golf course be added to the website. At minimum aerial pictures of our signature holes.
- A recommendation was made to create a path from the 10th green to the 11th tee as the existing area is very uneven.
- The new hybrid scorecard that combines the red and green tees was presented to the committee. The committee thought the new scorecard was great and should be well received by golfers who are not long hitters.

- A suggestion was made that the starter should tell golfers on the first tee that the rakes belong in the bunkers after use.
- A question was asked if the County has responded to our latest proposal. Stella responded that we have not received a response as of yet but expect one this week.

6. ADJOURNMENT

- There being no further business for discussion, the meeting was adjourned at 7:45 p.m.



Glencoe Golf Club

To: Golf Advisory Committee

From: Stella Nanos, General Manager

Date: August 12, 2016

Subject: July 2016 Monthly Report

Financial Overview: July's total revenues were \$332,243 versus the budget of \$340,479. The weather cooperated the majority of the month except for a three-day period that brought 5" inches of rain. Although there was excessive rainfall it really did not benefit the golf course due to the speed in which it fell. Ten days of 90 degree temperatures or higher provided a challenge to the superintendent to keep the turf healthy and alive. Irrigation had to be monitored closely through course scouting and daily syringing.

	2016 Actual	2015 Actual
Rounds	5,922	6,124
Average Rate	\$36.98	\$35.98
FYTD Rounds	17,224	16,994

Departmental Overview:

Golf Shop: Greens fee revenue was \$219,029 vs. the budget of \$232,278.

Merchandise: Golf shop sales totaled \$8,553 vs. a budget of \$9,150.

Driving Range: The driving range revenue was \$11,755 vs. the budget of \$10,750.

Rentals: Power cart rental revenue was \$54,988 vs. the budget of \$53,000; pull cart rental revenue was \$2,993 vs. the budget of \$3,000.

Food & Beverage: The restaurant is open with a full menu and the beverage cart is available weather permitting. The rent payment of \$4,896 was received.

Golf Course:

- Excessive hand watering occurred throughout the month on greens, tees and collars to minimize turf loss.
- Multiple irrigation repairs and maintenance of sprinklers took place.
- Daily dew removal on fairways was necessary to reduce fungal incubation due to the high heat and high humidity.
- Top dressed greens, edged bunkers and edged sprinklers twice during the month.

2016 Weather: The high temperature for the month was 94 degrees and the low was 54 degrees. The average high for the month is 77 degrees and the average low is 57 degrees. Total precipitation was 6 inches against an average of 3.6 inches.

Marketing Notes:

- An email blast was sent to our database of over 11,000 subscribers promoting the Glencoe Open, Senior Open and the mobile app.
- The Club is utilizing advertising through Facebook Ads. This marketing tool uses technology to target a geo located audience.
- Google adwords remarketing is being utilized to introduce target marketing to guests who have visited our website, used our mobile app or have provided their email address.
- An email blast was sent to our Glencoe Golf Academy email list promoting half day junior camps and adult summer golf clinics.
- Social media website updates via Twitter, Instagram and Facebook.

Miscellaneous:

- The GGC hosted the Drive, Chip and Putt which is a USGA/PGA sponsored competition that is held across the country with the finals being contested at Augusta during Masters week. The qualifying event for the competition had over 200 junior golfers participating.
- This year marks the 20th Rally for the Cure fundraiser at the Club. The Women's Golf Association, with over 40 members, along with the help of staff, raised over \$1,800 for breast cancer research and education through entry fees and a raffle.
- The North Shore Croquet Club has been playing 6 Wicket American Croquet at the Golf Club for the past six years. They utilize an area adjacent to the clubhouse where they practice and offer free lessons and coaching. The team also competes locally.
- The Club hosted the 10th annual corporate golf outing for RSM accountancy professional services. This event is a full shotgun followed by a luncheon served under a rented tent. Over the years these types of events have diminished significantly due to the lack of a proper clubhouse.

Sincerely,

Stella Nanos
General Manager

**GLENCOE GOLF CLUB
MONTHLY FINANCIAL REPORT**

July 2016

Glencoe Golf Club INCOME STATEMENT Summary of All Units For the Month Ending July 31, 2016										
	This Period Actual	This Period Budget	+/- Budget	This Period Last Year	+/- Last Year	Year To Date Actual	Year To Date Budget	+/- Budget	Year To Date Last Year	Annual Budget
REVENUE										
GOLF ACADEMY	25,677	24,000	1,677	36,351	(10,674)	89,488	61,193	28,295	102,254	90,100
GREENS FEES	212,079	226,993	(14,914)	210,227	1,852	637,597	655,326	(17,729)	607,517	1,093,424
LEASES	4,896	4,896	-	9,792	(4,896)	9,792	9,792	-	9,792	24,480
MERCHANDISE	8,553	9,150	(597)	7,986	567	41,183	34,200	6,983	36,439	4,744
OTHER	5,220	3,680	1,540	5,399	(179)	18,317	14,818	3,499	17,976	23,054
OUTINGS	9,075	8,010	1,065	12,843	(3,768)	11,500	14,370	(2,870)	15,074	27,642
POWER CARTS	54,988	53,000	1,988	50,586	4,402	147,646	134,703	12,943	128,527	242,177
RANGE	11,755	10,750	1,005	11,290	465	41,230	34,250	6,980	39,486	54,400
TOTAL	332,243	340,479	(8,236)	344,474	(12,231)	996,753	958,652	38,101	957,065	1,607,527
EXPENSES										
C&G PAYROLL	48,532	60,389	(11,857)	47,745	787	178,869	228,254	(49,385)	196,464	475,912
CAPITAL OUTLAY	28,666	32,944	(4,278)	14,141	14,525	139,702	186,242	(46,540)	123,036	679,498
CHEM/FERTILIZER	17,725	14,000	3,725	8,126	9,599	49,762	42,500	7,262	47,038	75,000
COGS	5,427	5,948	(521)	5,048	379	24,126	22,230	1,896	20,958	33,963
COMMUNICATIONS	1,217	1,346	(129)	976	241	4,312	5,231	(919)	3,976	336
CREDIT CARD FEES	6,201	6,299	(98)	6,299	(98)	19,934	18,816	1,118	18,816	1,118
EQUIPMENT R&M	1,567	1,900	(333)	1,735	(168)	6,418	7,700	(1,282)	8,303	(1,885)
GASOLINE	2,016	3,100	(1,084)	-	2,016	5,155	8,500	(3,345)	3,588	1,567
GOLF ACADEMY	23,450	11,390	12,060	24,143	(693)	68,070	42,600	25,470	75,365	19,700
LIABILITY INSURANCE	1,474	1,762	(288)	1,262	212	6,562	7,808	(1,246)	5,274	1,288
MAINTENANCE SUPPLIES	1,766	4,030	(2,264)	2,216	(450)	13,353	16,760	(3,407)	12,750	603
MANAGEMENT FEE	-	3,543	(3,543)	-	-	-	17,715	(17,715)	-	42,516
MARKETING	3,022	4,500	(1,478)	3,765	(743)	12,403	14,000	(1,597)	11,221	25,000
OTHER	3,818	5,296	(1,478)	5,995	(2,177)	25,104	38,143	(13,039)	20,259	4,845
POWER CART LEASE	7,974	7,974	-	11,000	(3,026)	31,897	31,897	-	22,000	9,897
RANGE	-	-	-	-	-	4,936	3,800	1,136	3,866	1,070
SHOP PAYROLL	61,223	55,967	5,256	43,424	17,799	200,324	211,050	(10,726)	189,289	455,582
UTILITIES	3,063	4,000	(937)	426	2,637	10,960	15,000	(4,040)	8,103	2,857
WATER-SEWER-GARBAGE	708	210	498	687	21	2,178	9,840	(7,662)	1,728	450
TOTAL	217,849	224,598	(6,749)	176,988	40,861	804,065	928,086	(124,021)	772,034	2,176,141
OPERATING INCOME (LOSS)	114,394	115,881		167,486		192,688	30,566		185,031	(568,614)
INTEREST	369	154	215	143	226	2,992	717	2,275	1,234	1,945
SALE OF ASSETS	250	-	250	-	250	250	-	250	3,000	-
INTEREST EXPENSE	-	-	-	-	-	-	-	-	-	3,100
TOTAL	619	154	465	143	476	3,242	717	2,525	4,234	5,045
CHANGE IN NET ASSETS	115,013	116,035		167,629		195,930	31,283		189,265	(563,569)
DAYS OF OPERATION	31.00	31.00	-	31.00	-	123.00	136.00	(13.00)	118.00	5
ROUNDS	5,922	6,266	(344)	6,124	(202)	17,224	17,563	(339)	16,994	230
AVERAGE GF PER ROUND	35.81	36.23		34.33		37.02	37.31		35.75	35.11

**Glencoe Golf Club
FY2017 Round History**

	Fiscal Year 2017			Fiscal Year 2016		
	<u>Rounds Period</u>	<u>Ytd</u>	<u>Budget Rounds</u>	<u>Ytd</u>	<u>Budget Rounds</u>	<u>Ytd Bud. Rnds</u>
March	539	539	264	244	262	262
April	1,488	2,027	1516	1,632	1,876	1,596
May	3,859	5,886	3925	4,170	6,046	5,731
June	5,416	11,302	5592	4,824	10,870	11,334
July	5,922	17,224	6266	6,124	16,994	17,675
August	-	17,224	5976	5,955	22,949	23,700
September	-	17,224	4584	4,578	27,527	28,287
October	-	17,224	2623	2,818	30,345	30,767
November	-	17,224	400	1,214	31,559	31,072
December	-	17,224		397	31,956	31,072
January		17,224			31,956	31,072
February		17,224			31,956	31,072

DAYS OF OPERATION

	Fiscal Year 2017			Fiscal Year 2016		
	<u>Period</u>	<u>Ytd</u>	<u>Budget Days</u>	<u>Period</u>	<u>Ytd</u>	<u>Budget Days</u>
March	19	19	14	9	9	14
April	14	33	30	23	32	30
May	29	62	31	29	61	31
June	30	92	30	26	87	30
July	31	123	31	31	118	31
August	-	123	31	30	148	31
September	-	123	30	27.0	175	30
October	-	123	31	28	203	31
November	-	123	10	13	216	10
December	-	123		10	226	238
January		123			226	238
February		123			226	238

ROUNDS PER DAY OF BUDGETED OPERATION

	Fiscal Year 2017			Fiscal Year 2016		
	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
March	39	19	20	17	19	-1
April	50	51	-1	54	44	10
May	124	127	-2	135	133	1
June	181	186	-6	161	187	-26
July	191	202	-11	198	205	-7
August	0	193	-193	192	194	-2
September	0	153	-153	153	153	0
October	0	85	-85	91	80	11
November	0	40	-40	121	30	91
December	#DIV/0!	#DIV/0!	#DIV/0!	0	0	N/A
January	#DIV/0!	#DIV/0!	#DIV/0!	N/A	0	N/A
February	#DIV/0!	#DIV/0!	#DIV/0!	N/A	0	N/A

Source: Golf Records

Revenue Summary & Detail

Glencoe Golf Club

Monthly Revenue Activity Summary

activity key acct title	July 2016 Activity					Year-To-Date Activity (FY 2017)					
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
GOLF ACADEMY	25,677	24,000	1,677	36,351	-10,674	89,488	61,193	28,296	102,254	-12,766	90,100
GREENS FEES	212,079	226,993	-14,914	210,227	1,852	637,597	655,326	-17,729	607,517	30,080	1,093,424
INTEREST	369	154	215	143	225	2,992	717	2,275	1,234	1,759	1,945
LEASES	4,896	4,896	0	9,792	-4,896	9,792	9,792	0	9,792	0	24,480
MERCHANDISE	8,553	9,150	-597	7,986	567	41,183	34,200	6,983	36,439	4,744	52,250
OTHER	5,220	3,680	1,540	5,399	-179	18,317	14,818	3,499	17,976	341	23,054
OUTINGS	9,075	8,010	1,065	12,843	-3,768	11,500	14,370	-2,870	15,074	-3,574	27,642
POWER CARTS	54,988	53,000	1,988	50,586	4,402	147,646	134,703	12,943	128,527	19,119	242,177
RANGE	11,755	10,750	1,005	11,290	465	41,230	34,250	6,980	39,486	1,744	54,400
SALE OF ASSETS	250	0	250	0	250	250	0	250	3,000	-2,750	0

Glencoe Golf Club

Monthly Revenue Activity Detail

activity key acct title	July 2016 Activity				Year-To-Date Activity (FY 2017)							
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget	
GOLF ACADEMY												
60-166-600-32517	GOLF ACADEMY REVENUE	8,724	15,000	-6,276	15,600	-6,876	27,914	30,793	-2,879	31,393	-3,479	40,100
60-166-600-32927	GOLF PRO LESSONS	16,953	9,000	7,953	20,751	-3,798	61,575	30,400	31,175	70,862	-9,287	50,000
GOLF ACADEMY		25,677	24,000	1,677	36,351	-10,674	89,488	61,193	28,296	102,254	-12,766	90,100
GREENS FEES												
60-166-600-32480	SENIOR MEMBERSHIPS	2,125	2,725	-600	2,725	-600	21,512	18,925	2,587	19,523	1,989	19,825
60-166-600-32485	GREEN FEES - WEEK DAYS	93,718	107,793	-14,075	107,494	-13,776	279,209	296,700	-17,491	283,648	-4,439	522,471
60-166-600-32490	GREEN FEES - WEEKENDS	62,539	68,055	-5,516	58,325	4,214	197,204	213,807	-16,603	168,872	28,332	367,128
60-166-600-32495	PERM TIMES & FEES	53,697	48,420	5,277	41,683	12,014	139,673	125,894	13,779	135,474	4,198	184,000
GREENS FEES		212,079	226,993	-14,914	210,227	1,852	637,597	655,326	-17,729	607,517	30,080	1,093,424
INTEREST												
60-166-600-32805	INTEREST ON INVESTMENTS	433	154	279	154	279	1,960	717	1,243	717	1,243	1,945
60-166-600-32810	IMET EARNINGS	-65	0	-65	-11	-54	1,032	0	1,032	516	516	0
INTEREST		369	154	215	143	225	2,992	717	2,275	1,234	1,759	1,945
LEASES												
60-166-600-32920	FOOD SERVICE FEE	4,896	4,896	0	9,792	-4,896	9,792	9,792	0	9,792	0	24,480
LEASES		4,896	4,896	0	9,792	-4,896	9,792	9,792	0	9,792	0	24,480
MERCHANDISE												
60-166-600-32705	FOOD SALES	0	0	0	0	0	75	125	-50	31	44	300
60-166-600-32710	GOLF BALLS	4,426	3,700	726	4,012	414	14,414	10,650	3,764	11,127	3,286	18,800
60-166-600-32715	CLOTHING	1,398	950	448	855	543	7,837	4,625	3,212	9,484	-1,647	6,800
60-166-600-32720	MERCHANDISE	2,729	4,500	-1,771	3,119	-390	18,695	18,800	-105	15,748	2,947	26,350
60-166-600-32730	NON ALCH DRINK SALES	0	0	0	0	0	162	0	162	48	114	0
MERCHANDISE		8,553	9,150	-597	7,986	567	41,183	34,200	6,983	36,439	4,744	52,250
OTHER												
60-166-600-32500	ANNUAL LOCKER RENTAL	0	0	0	0	0	250	300	-50	200	50	300
60-166-600-32510	PULL CART RENTAL	2,993	3,000	-7	3,444	-451	9,065	9,800	-735	9,485	-420	15,900
60-166-600-32520	CDGA REVENUE	80	80	0	80	0	1,160	1,040	120	1,040	120	2,000
60-166-600-32525	LEAGUE FEES	-285	0	-285	0	-285	3,675	2,000	1,675	2,780	895	2,000

Revenue List

8/11/2016

Glencoe Golf Club Monthly Revenue Activity Detail

activity key acct	title	July 2016 Activity				Year-To-Date Activity (FY 2017)						
		This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-600-32530	RENTAL CLUBS	766	600	166	614	152	1,772	1,678	94	1,516	256	2,854
60-166-600-32995	SUNDRY	1,666	0	1,666	1,261	405	2,395	0	2,395	2,955	-560	0
OTHER		5,220	3,680	1,540	5,399	-179	18,317	14,818	3,499	17,976	341	23,054
OUTINGS												
60-166-600-32475	GOLF OUTING REVENUE	9,075	8,010	1,065	12,843	-3,768	11,500	14,370	-2,870	15,074	-3,574	27,642
OUTINGS		9,075	8,010	1,065	12,843	-3,768	11,500	14,370	-2,870	15,074	-3,574	27,642
POWER CARTS												
60-166-600-32505	ELECTRIC CART RENTAL	54,988	53,000	1,988	50,586	4,402	147,646	134,703	12,943	128,527	19,119	242,177
POWER CARTS		54,988	53,000	1,988	50,586	4,402	147,646	134,703	12,943	128,527	19,119	242,177
RANGE												
60-166-600-32515	PRACTICE RANGE REVENUES	11,755	10,750	1,005	11,290	465	41,230	34,250	6,980	39,486	1,744	54,400
RANGE		11,755	10,750	1,005	11,290	465	41,230	34,250	6,980	39,486	1,744	54,400
SALE OF ASSETS												
60-166-600-35110	SALE OF ASSETS	250	0	250	0	250	250	0	250	3,000	-2,750	0
SALE OF ASSETS		250	0	250	0	250	250	0	250	3,000	-2,750	0

8/11/2016

Revenue List

Expenditure Report
Summary Report by Type
Expenditure Detail

Glencoe Golf Club Monthly Expenditure Activity Summary

activity sub_1 sub1_title key acct title		July 2016 Period Activity					Year-To-Date Activity (FY 2017)					
		This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
C&G PAYROLL		48,532	60,389	-11,856	47,745	788	178,869	228,254	-49,385	196,464	-17,595	475,912
CAPITAL		28,666	32,944	-4,278	14,141	14,526	139,702	186,242	-46,540	123,036	16,666	679,498
CHEM/FERTILIZER		17,725	14,000	3,725	8,126	9,599	49,762	42,500	7,262	47,038	2,724	75,000
COGS		5,427	5,948	-521	5,048	379	24,126	22,230	1,896	20,958	3,168	33,963
COMMUNICATIONS		1,217	1,346	-129	976	241	4,312	5,231	-919	3,976	336	14,189
CREDIT CARD FEES		6,201	6,299	-98	6,299	-98	19,934	18,816	1,118	18,816	1,118	33,605
DEPRECIATION		0	0	0	0	0	0	0	0	0	0	105,000
EQUIPMENT R&M		1,567	1,900	-333	1,735	-168	6,418	7,700	-1,282	8,303	-1,885	23,600
GASOLINE		2,016	3,100	-1,084	0	2,016	5,155	8,500	-3,345	3,588	1,567	19,700
GOLF ACADEMY		23,450	11,390	12,060	24,143	-694	68,070	42,600	25,470	75,365	-7,295	69,486
INTEREST EXPENSE		0	0	0	0	0	0	0	0	0	0	3,100
LIABILITY INSURANCE		1,474	1,762	-287	1,262	213	6,562	7,808	-1,245	5,274	1,289	17,139
MAINTENANCE SUPPLIES		1,766	4,030	-2,264	2,216	-450	13,353	16,760	-3,407	12,750	603	25,760
MANAGEMENT FEE		0	3,543	-3,543	0	0	0	17,715	-17,715	0	0	42,516
MARKETING		3,022	4,500	-1,478	3,765	-742	12,403	14,000	-1,597	11,221	1,182	25,000
OTHER		3,818	5,296	-1,478	5,995	-2,176	25,104	38,143	-13,039	20,259	4,845	63,291
POWER CART LEASE		7,974	7,974	0	11,000	-3,026	31,897	31,897	0	22,000	9,897	47,845
RANGE		0	0	0	0	0	4,936	3,800	1,136	3,866	1,070	3,800
SHOP PAYROLL		61,223	55,967	5,257	43,424	17,799	200,324	211,050	-10,727	189,289	11,035	455,582

Glencoe Golf Club
Monthly Expenditure Activity Summary

activity sub_1 sub1_title key acct title		July 2016 Period Activity				Year-To-Date Activity (FY 2017)					
		This Period		\$ of Period		This Period		\$ of Period		YTD	
		Actual	Budget	Budget	Last Year	Last Year	Last Year	Last Year	Last Year	Actual	Budget
UTILITIES		3,063	4,000	-937	426	2,637	10,960	15,000	-4,040	8,103	2,857
ANNUAL BUDGET											39,785
WATER-SEWER-GARBAGE		708	210	498	687	21	2,178	9,840	-7,662	1,728	450
ANNUAL BUDGET											30,470

Glencoe Golf Club Monthly Expenditure Activity Detail

activity sub_1 sub1_title key acct title		July 2016 Period Activity				Year-To-Date Activity (FY 2017)							
		This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget	
C&G PAYROLL													
60-166-387-42110	SALARIES REG - BUILDING	22,218	22,399	-181	15,678	6,540	81,709	82,129	-421	70,400	11,309	198,599	
60-166-387-42118	SAFETY PAY	0	0	0	0	0	225	0	225	0	225	0	
60-166-387-42120	SALARIES - RHS PAY	0	0	0	0	0	2,347	2,500	-153	2,079	269	2,500	
60-166-387-42210	SALARIES TEMP -	16,050	19,840	-3,790	16,192	-143	51,679	79,693	-28,013	67,642	-15,963	141,264	
60-166-387-42610	EMPLOYEE BENEFITS	4,146	4,151	-5	4,181	-35	20,628	20,755	-127	20,906	-278	50,087	
60-166-387-46115	SOCIAL SECURITY ADMIN.	2,368	2,233	135	1,957	411	8,192	9,956	-1,764	8,465	-272	21,072	
60-166-387-46120	MEDICARE ONLY CONTRIB.	551	522	28	458	93	1,916	2,328	-413	1,980	-64	4,893	
60-166-387-46125	ILL MUNI. RET. FUND	3,199	3,658	-459	2,570	630	12,173	16,348	-4,175	12,286	-113	35,768	
60-166-387-47110	UNEMPLOYMENT	0	7,585	-7,585	6,709	-6,709	0	14,545	-14,545	12,707	-12,707	21,729	
C&G PAYROLL													
		48,532	60,389	-11,856	47,745	788	178,869	228,254	-49,385	196,464	-17,595	475,912	
CAPITAL													
60-166-387-81120	BUILDING ALTERATIONS	0	2,500	-2,500	0	0	95	10,500	-10,405	9,569	-9,474	410,500	
60-166-387-81130	GOLF COURSE	5,515	8,000	-2,485	4,107	1,408	29,670	68,000	-38,330	49,024	-19,355	89,150	
60-166-387-81135	FORESTRY &	0	0	0	0	0	0	0	0	180	-180	39,000	
60-166-387-82140	GOLF EQUIPMENT	0	10,000	-10,000	0	0	57,509	65,500	-7,991	27,396	30,112	65,500	
60-166-387-89105	CAPITAL SALARIES	14,292	10,405	3,887	5,038	9,255	32,640	35,319	-2,679	19,992	12,649	63,000	
60-166-387-89107	CAPITAL OVERTIME	5,065	0	5,065	3,653	1,411	11,196	0	11,196	11,158	38	0	
60-166-387-89110	CAPITAL SOCIAL SEC.	1,200	645	555	539	661	2,718	2,190	528	1,931	787	3,906	
60-166-387-89115	CAPITAL MEDICARE	281	151	130	126	155	636	512	124	452	184	914	
60-166-387-89120	CAPITAL IMRF	2,313	1,243	1,070	677	1,636	5,238	4,221	1,018	3,334	1,904	7,529	
CAPITAL													
		28,666	32,944	-4,278	14,141	14,526	139,702	186,242	-46,540	123,036	16,666	679,498	
CHEM/FERTILIZER													
60-166-387-61240	CHEMICALS/SEED/FERTILI	17,725	14,000	3,725	8,126	9,599	49,762	42,500	7,262	47,038	2,724	75,000	
CHEM/FERTILIZER													
		17,725	14,000	3,725	8,126	9,599	49,762	42,500	7,262	47,038	2,724	75,000	
COGS													
60-166-386-63140	COGS-FOOD SUPPLIES	0	0	0	0	0	0	81	-81	0	0	195	
60-166-389-63105	COGS-GOLF BALLS	2,743	2,405	338	2,532	212	9,684	6,923	2,762	6,918	2,766	12,220	
60-166-389-63120	COGS-CLOTHING	970	618	353	512	459	5,735	3,006	2,729	3,408	2,327	4,420	
60-166-389-63135	COGS-MERCHANDISE	1,714	2,925	-1,211	2,004	-291	8,659	12,220	-3,561	10,632	-1,973	17,128	
60-166-389-63140	COGS-FOOD SUPPLIES	0	0	0	0	0	47	0	47	0	47	0	

Glencoe Golf Club

Monthly Expenditure Activity Detail

activity		July 2016 Period Activity					Year-To-Date Activity (FY 2017)					
sub_1	sub1_title	This Period	This Period	\$ of Period	This Period	\$ of Period	YTD	YTD	\$ of YTD	YTD Last	\$ of Last	Annual
key acct	title	Actual	Budget	Budget	Last Year	Last Year	Actual	Budget	Budget	Year	Year	Budget
<hr/>												
COGS		5,427	5,948	-521	5,048	379	24,126	22,230	1,896	20,958	3,168	33,963
<hr/>												
COMMUNICATIONS												
60-166-385-52205	TELECOM/INTERNET	1,217	1,346	-129	976	241	4,312	5,231	-919	3,976	336	14,189
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COMMUNICATIONS		1,217	1,346	-129	976	241	4,312	5,231	-919	3,976	336	14,189
<hr/>												
CREDIT CARD FEES												
60-166-388-52195	CREDIT CARD FEES	6,201	6,299	-98	6,299	-98	19,934	18,816	1,118	18,816	1,118	33,605
<hr/>												
CREDIT CARD FEES		6,201	6,299	-98	6,299	-98	19,934	18,816	1,118	18,816	1,118	33,605
<hr/>												
DEPRECIATION												
60-166-385-95105	DEPRECIATION	0	0	0	0	0	0	0	0	0	0	105,000
<hr/>												
DEPRECIATION		0	0	0	0	0	0	0	0	0	0	105,000
<hr/>												
EQUIPMENT R&M												
60-166-387-51180	GENERAL EQUIPMENT R/M	1,567	1,000	567	979	588	6,418	5,000	1,418	7,548	-1,129	20,000
60-166-387-51230	IRRIGATION SYSTEM R/M	0	900	-900	756	-756	0	2,700	-2,700	756	-756	3,600
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EQUIPMENT R&M		1,567	1,900	-333	1,735	-168	6,418	7,700	-1,282	8,303	-1,885	23,600
<hr/>												
GASOLINE												
60-166-387-61185	GASOLINE-OIL-GREASE	2,016	3,100	-1,084	0	2,016	5,155	8,500	-3,345	3,588	1,567	19,700
<hr/>												
GASOLINE		2,016	3,100	-1,084	0	2,016	5,155	8,500	-3,345	3,588	1,567	19,700
<hr/>												
GOLF ACADEMY												
60-166-386-42110	SALARIES REG - GOLF	545	0	545	0	545	881	0	881	0	881	0
60-166-386-42124	OTHER COMPENSATION	1,047	0	1,047	0	1,047	1,447	0	1,447	0	1,447	0
60-166-386-42210	SALARIES TEMP - GOLF	5,263	2,250	3,013	4,376	887	8,764	6,750	2,014	7,877	887	9,000
60-166-386-42310	OVERTIME - GOLF	11	0	11	0	11	76	0	76	0	76	0
60-166-386-52290	MISC CONTRACTUAL	16,446	9,000	7,446	19,767	-3,321	55,834	33,500	22,334	65,685	-9,851	56,016
60-166-386-61155	SUPPLIES	49	50	-1	0	49	620	1,900	-1,280	1,264	-644	1,950
60-166-386-62115	MISC COMPUTER	90	90	-0	0	90	450	450	-0	540	-90	2,520
<hr/>												
GOLF ACADEMY		23,450	11,390	12,060	24,143	-694	68,070	42,600	25,470	75,365	-7,295	69,486
<hr/>												
INTEREST EXPENSE												
60-166-385-72120	BOOKED INT ON ADVANCE	0	0	0	0	0	0	0	0	0	0	3,100

8/11/2016

List

Glencoe Golf Club

Monthly Expenditure Activity Detail

activity sub_1 sub1_title key acct title		July 2016 Period Activity				Year-To-Date Activity (FY 2017)							
		This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget	
INTEREST EXPENSE													
LIABILITY INSURANCE													
60-166-385-56105 PUBLIC LIABILITY INSUR.		1,474	1,262	213	1,262	213	5,897	6,308	-411	5,046	851	15,139	
60-166-385-56110 INSURANCE DEDUCTIBLES		0	500	-500	0	0	665	1,500	-835	228	438	2,000	
LIABILITY INSURANCE													
MAINTENANCE SUPPLIES													
60-166-387-61225 SEED & SOD		470	330	140	248	222	1,450	820	630	420	1,030	1,520	
60-166-387-61235 SAND/TOP DRESSING		0	1,500	-1,500	0	0	1,751	3,000	-1,249	1,718	33	4,500	
60-166-387-61245 MAINTENANCE SUPPLIES		784	1,200	-416	1,303	-519	6,466	8,200	-1,734	8,371	-1,905	11,750	
60-166-387-62135 SAFETY EQUIPMENT		0	300	-300	0	0	598	940	-342	0	598	1,280	
60-166-387-64105 UNIFORMS/WORK		513	700	-187	666	-154	3,065	3,300	-235	2,084	980	5,510	
60-166-387-65105 TOOL PURCHASE/REPAIR		0	0	0	0	0	24	500	-476	157	-133	1,200	
MAINTENANCE SUPPLIES													
MANAGEMENT FEE		1,766	4,030	-2,264	2,216	-450	13,353	16,760	-3,407	12,750	603	25,760	
60-166-385-53180 VOG SERVICES													
MANAGEMENT FEE		0	3,543	-3,543	0	0	0	17,715	-17,715	0	0	42,516	
MARKETING													
60-166-385-52215 MARKETING/ADVERTISING		3,022	4,500	-1,478	3,765	-742	12,403	14,000	-1,597	11,221	1,182	25,000	
MARKETING													
MARKETING		3,022	4,500	-1,478	3,765	-742	12,403	14,000	-1,597	11,221	1,182	25,000	
OTHER													
60-166-385-52120 COMPUTER SOFTWARE		0	550	-550	1,250	-1,250	94	2,750	-2,656	1,335	-1,241	6,600	
60-166-385-52125 BANKING FEES		240	236	4	236	4	895	1,061	-166	1,061	-166	2,519	
60-166-385-52200 POSTAGE		26	25	1	23	3	126	125	1	120	6	315	
60-166-385-53115 AUDITING SERVICES		411	550	-139	436	-25	411	550	-139	436	-25	700	
60-166-385-54125 LEGAL COUNSEL - OTHER		725	0	725	0	725	7,144	11,000	-3,857	905	6,239	12,100	
60-166-385-55105 MEMBERSHIPS/DUES		0	0	0	0	0	0	1,350	-1,350	675	-675	1,550	
60-166-385-55110 IN SERVICE TRAINING		0	150	-150	0	0	90	150	-60	29	61	1,500	
60-166-385-61165 SUNDRY		743	750	-7	39	704	1,758	1,560	198	1,049	709	1,660	
60-166-385-62105 MISC COMPUTER		59	0	59	0	59	375	400	-25	130	245	400	
60-166-385-93125 MISCELLANEOUS		0	100	-100	0	0	0	200	-200	0	0	300	

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Glencoe Golf Club Monthly Expenditure Activity Detail

activity sub_1 sub1_title key acct title	July 2016 Period Activity					Year-To-Date Activity (FY 2017)					
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-387-51105 BUILDING MAINTENANCE	288	350	-62	180	108	288	2,850	-2,562	180	108	3,750
60-166-387-52110 LEASE OF EQUIPMENT	0	0	0	0	0	0	0	0	0	0	800
60-166-387-52160 CLEANING SERVICE	600	800	-200	820	-220	2,880	3,600	-720	2,880	0	6,580
60-166-387-52180 FORESTRY AND	0	0	0	472	-472	1,441	1,000	441	472	969	1,750
60-166-387-52185 ANIMAL CONTROL	48	550	-502	48	0	2,890	4,470	-1,580	3,077	-187	8,200
60-166-387-52290 MISC CONTRACTUAL	0	100	-100	0	0	0	300	-300	0	0	400
60-166-387-55105 MEMBERSHIPS/DUES	0	385	-385	0	0	0	385	-385	0	0	575
60-166-387-55110 IN SERVICE TRAINING	0	0	0	0	0	1,050	400	650	850	199	3,350
60-166-387-61155 SUPPLIES	0	0	0	0	0	259	0	259	234	25	0
60-166-388-52290 MISC CONTRACTUAL	194	350	-156	141	53	1,609	1,992	-384	1,904	-295	2,892
60-166-388-55105 MEMBERSHIPS/DUES	0	0	0	0	0	0	0	0	675	-675	0
60-166-388-55110 IN SERVICE TRAINING	0	0	0	270	-270	675	0	675	320	355	0
60-166-388-61145 SCORE CARDS	0	0	0	1,496	-1,496	0	1,000	-1,000	1,496	-1,496	1,000
60-166-388-61155 SUPPLIES	387	400	-13	494	-107	1,579	1,850	-271	1,584	-5	2,850
60-166-388-61255 RENTAL GOLF CLUB SETS	0	0	0	0	0	380	0	380	0	380	0
60-166-389-52150 CDGA SERVICES	0	0	0	0	0	0	0	0	0	0	1,800
60-166-389-64105 UNIFORMS/WORK	97	0	97	90	7	1,161	1,150	11	848	313	1,700
OTHER	3,818	5,296	-1,478	5,995	-2,176	25,104	38,143	-13,039	20,259	4,845	63,291
POWER CART LEASE											
60-166-388-74010 LEASE PAYMENT	7,974	7,974	0	11,000	-3,026	31,897	31,897	0	22,000	9,897	47,845
POWER CART LEASE	7,974	7,974	0	11,000	-3,026	31,897	31,897	0	22,000	9,897	47,845
RANGE											
60-166-388-61160 MISC. RANGE SUPPLIES	0	0	0	0	0	1,112	300	812	299	813	300
60-166-388-61250 RANGE BALLS	0	0	0	0	0	3,824	3,500	324	3,567	257	3,500
RANGE	0	0	0	0	0	4,936	3,800	1,136	3,866	1,070	3,800
SHOP PAYROLL											
60-166-385-42110 SALARIES REG -	15,333	15,499	-167	11,194	4,139	56,149	56,831	-683	56,197	-49	135,578
60-166-385-42118 SAFETY PAY	0	0	0	0	0	225	0	225	0	225	0
60-166-385-42120 SALARIES - RHS PAY	0	0	0	0	0	2,992	2,975	17	2,676	316	2,975
60-166-385-42124 OTHER COMPENSATION	685	0	685	0	685	2,510	0	2,510	0	2,510	0
60-166-385-42610 EMPLOYEE BENEFITS	1,796	1,754	42	1,885	-89	8,834	8,770	64	9,422	-588	21,048

Glencoe Golf Club Monthly Expenditure Activity Detail

activity sub_1 sub1_title key acct title	July 2016 Period Activity					Year-To-Date Activity (FY 2017)					
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-385-46115	980	961	19	702	278	3,582	3,524	59	3,522	61	7,347
60-166-385-46120	229	227	2	164	65	838	832	6	824	14	1,966
60-166-385-46125	1,817	1,869	-53	1,288	529	6,643	6,854	-211	6,464	179	16,202
60-166-388-42110	12,236	12,236	0	8,213	4,023	44,700	44,865	-165	41,262	3,438	107,394
60-166-388-42118	0	0	0	0	0	225	0	225	0	225	0
60-166-388-42120	0	0	0	0	0	2,000	2,000	-0	1,996	4	2,000
60-166-388-42210	20,015	16,684	3,331	13,892	6,123	41,909	53,313	-11,404	38,819	3,089	89,817
60-166-388-42310	621	0	621	0	621	782	0	782	0	782	0
60-166-388-42610	3,446	3,453	-7	3,479	-33	17,160	17,265	-105	17,393	-233	41,436
60-166-388-46115	2,112	1,582	530	1,322	790	5,402	6,045	-643	4,724	678	12,227
60-166-388-46120	494	370	124	309	185	1,263	1,414	-150	1,105	159	2,860
60-166-388-46125	1,460	1,331	129	978	482	5,111	6,363	-1,253	4,884	226	14,733
SHOP PAYROLL	61,223	55,967	5,257	43,424	17,799	200,324	211,050	-10,727	189,289	11,035	455,582
<u>UTILITIES</u>											
60-166-387-52270	2,719	3,500	-781	0	2,719	8,844	11,400	-2,556	5,103	3,741	27,000
60-166-387-52275	344	500	-156	426	-82	2,116	3,600	-1,484	3,000	-884	12,785
UTILITIES	3,063	4,000	-937	426	2,637	10,960	15,000	-4,040	8,103	2,857	39,785
<u>WATER-SEWER-GARBAGE</u>											
60-166-387-52255	588	0	588	489	99	1,626	9,000	-7,374	945	681	29,000
60-166-387-52260	120	210	-90	198	-78	552	840	-288	783	-231	1,470
WATER-SEWER-GARBAGE	708	210	498	687	21	2,178	9,840	-7,662	1,728	450	30,470

Balance Sheet Detail

Deferred Revenue

Cash Balance

Due to VOG Report

Rain Check & Gift Balance

Deferred Revenue

Glencoe Golf Club

For Period Ending 07/31/2016

Acct No	Description	Balance
60-166-600-24105	RAIN CHECKS OUTSTANDING	17,863.50
60-166-600-24110	GIFT CERTS OUTSTANDING	10,845.60
60-166-600-24145	DEF REV-RESERVED STARTING TIME	64,792.74
60-166-600-24160	DEF REV GOLF OUTING	3,675.00
60-166-600-24175	DEF REV GOLF ACADEMY	43,243.27
Total Def. Rev.		140,420.11

Cash Report

Glencoe Golf Club

For Period Ending 07/31/2016

Acct No	Description	Balance
Balance Sheet		
60-166-600-11111	CASH - NSCB	1,435,398.73
60-166-600-11190	IMET	208,267.93
60-166-600-11210	PETTY CASH	700.00
Total		1,644,366.66

Due To VOG Report

Glencoe Golf Club

For Period Ending 07/31/2016

Acct No	Description	Balance
60-166-600-22190	GOLF MGMT FEE PAYABLE	506,485.04
60-166-600-25105	INT PAYABLE ON ADVANCE	232,043.86
60-166-600-25115	DUE TO GENERAL FUND	960,006.11
Total		<u>1,698,535.01</u>

Rain Check & Gift Balance

Glencoe Golf Club

For Period Ending 07/31/2016

Acct No	Description	Balance
Balance Sheet		
60-166-600-24105	RAIN CHECKS OUTSTANDING	17,863.50
60-166-600-24110	GIFT CERTS OUTSTANDING	10,845.60
Total		28,709.10

Friends of the Glencoe Golf Club

Monthly Report
Cash Balance

Monthly Report - Friends

Glencoe Golf Club

For Period Ending 07/31/2016

Acct No.	Description	FY Mo.	FY Mo. Bud.	PY Mo.	FY YTD	FY YTD Bud.	PY YTD	FY Bud.
	Operating Revenue							
	Total Other Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Operating Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Operating Expenses							
	Total Service Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Professional Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Event Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Service Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Acct No.	Description	FY Mo.	FY Mo. Bud.	PY Mo.	FY YTD	FY YTD Bud.	PY YTD	FY Bud.
65-170-395-32805	Total Equipment	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Commodities	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Operating Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Operating Excess (Deficit)	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	INTEREST ON INVESTMENTS	1.21	0.00	0.43	5.34	0.00	2.11	0.00
	Total Nonoperating Revenue	1.21	0.00	0.43	5.34	0.00	2.11	0.00
	Total Interest Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Nonoperating Activity	1.21	0.00	0.43	5.34	0.00	2.11	0.00
	Total Excess (Deficit)	1.21	0.00	0.43	5.34	0.00	2.11	0.00

Acct No.	Description	FY Mo.	FY Mo. Bud.	PY Mo.	FY YTD	FY YTD Bud.	PY YTD	FY Bud.
	Total Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Cash Report - Friends
Glencoe Golf Club

For Period Ending 07/31/2016

Acct No	Description	Balance
Balance Sheet		
65-170-395-11111	CASH - NSCB	3,369.93
Total		<u>3,369.93</u>